

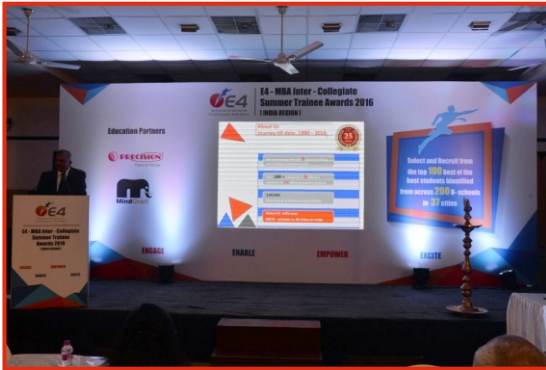


Development & Coaching Ltd.
Think beyond. Rise above.



SELECT AND
RECRUIT FROM
THE BEST OF THE
BEST TALENT
ACROSS **102**
B - SCHOOLS
IN **38** CITIES

E4 – MBA Intercollegiate
Summer Trainee Awards **2020**
India Region



Mr. Bhushan Lawande
Founder & Managing Director,
E4 Development & Coaching Ltd.



Dear Friends / Corporate Talent Seeker ,

The E4 - MBA Intercollegiate Summer Trainee Awards (India Region 2020) now in its 12th year of inception is now the most prestigious national level competition for Premier and Non Premier Business Institutions in India and is conducted across 60 cities with over 350 plus Business schools and more than 2000 college and corporate nominations that are received each year. This year to we have received 850 plus nominations from 102 colleges across 38 cities.

We evaluate students through a rigorous process of telephonic interviews, written competence and psychometric tests, college and industry mentor feedbacks , power point presentations, and panel interviews by judges to select the TOP 100 BEST OF BEST students in India.

We print our Annual Brochure that includes the Best of Best TOP 100 students along with their College and Industry mentor names and also host an Award ceremony in December each year that recognises the young talent, college and industry mentors. This talent comprising of premier and non-premier B-schools is then offered to the industry for final placement .

As usual we look forward to your company offering careers to these TOP 100 Best of Best Students with CTC starting at 8 lakhs plus to 20 lakhs this year.

You can book your slots for your company by choosing the days on which you will participate and interview the students in the National Placement Week in November 2020.

For booking your dates you may write to us at careers@e4india.com or What's app the undersigned on cell: 7738 30 7738

Warm regards
Bhushan Lawande
7738 30 7738
bhushan@e4india.com



Company Profile



E4 is a Human Capital Development initiative and is engaged in Business Consulting, Corporate Training & Talent Management.

E4 ranks amongst the top 5 sales consulting and training companies in India and has a presence across 9 different industries and 11 different verticals.

E4 has trained more than 3,50,000 sales professionals and students till date.

E4 is the only sales consulting company to have set up sales academies for 9 different industries and 11 different verticals.

E4 is the only company in India that hosts the E4 MBA Inter Collegiate Summer Trainee Awards (India Region).

E4 is the only company in India to hosts India's First and Only E4 Inter Company Sales & Service Awards.



2008 - 2019... Previous years Winners / Colleges



- | | |
|---------------------------------------|-----------------------------------|
| ■ JBIMS | ■ Chetana Institute of Management |
| ■ K J Somaiya Institute of Management | ■ ITM Group of institutions |
| ■ Sydenham Institute of Management | ■ M S Ramaiah |
| ■ NMIMS | ■ IBS Group of Institutions |
| ■ Goa Institute of Management | ■ Shanti Business School |
| ■ Welingkar Institute of Management | ■ Pacific Institute of Management |
| ■ NITIE | ■ Xavier Institute of Management |
| ■ TISS | ■ IIM Udaipur |
| ■ XIMB Bhubaneswar | ■ IIM Shillong |
| ■ MIT | ■ Great Lakes Institute |
| ■ Mumbai Educational Trust | ■ Amity Group of Institutions |
| ■ IES | ■ Don Bosco |
| ■ Symbiosis Institute of Management | |

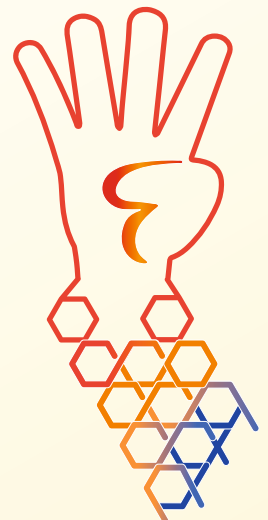


This years winner... 2020...
National Institute of Industrial Engineering

9 Industries ■ 11 Verticals ■ 100 Plus Organisations ■ 30 Years

Top 100

Category - Sales and Marketing



Top 100 - Sales & Marketing



Vaidehi Vihari
Alkesh Dinesh Mody Institute of
Financial and Management Studies



College Mentor Name :
Mrs. Kavita Mishra Pandey

Title of Summer Project :
Digital Marketing and Campaign
Creation for E4 Development &
Coaching Ltd.

Company Name :
E4 Development & Coaching Ltd.

Company Mentor Name :
Komal Jha

Designation of Company Mentor
Head Campus Engagement



Samiksha Khurana
ICFAI Business School (IBS), Ahmedabad



College Mentor Name :
Prof. Pranav Gosalia

Title of Summer Project :
Catering Demand of P&G Products
Through Right Bundle of SKU's

Company Name :
Khimji Ramdas India Private Limited

Company Mentor Name :
Adarsh Vinay

Designation of Company Mentor
Sales Head



Chirag Modi
KJ Somaiya Institute of Management



College Mentor Name :
Dr Aparna Pandey

Title of Summer Project :
Growth & Strategy project

Company Name :
Evato Technologies Pvt Ltd

Company Mentor Name :
Pooja Hariharan

Designation of Company Mentor
Project Manager



Namrata Saritava Rout
SIBM Pune



College Mentor Name :
Uttam Chakraborty

Title of Summer Project :
Marketing Communication Analytics

Company Name :
Sanofi

Company Mentor Name :
Prasad Vaidya

Designation of Company Mentor
Senior Digital Manager

Top 100 - Sales & Marketing



Karnika Pandey
ITM Business School, Kharghar



College Mentor Name :
Prof Ulhas Karkhanis

Title of Summer Project :
Formulation of Sales & Marketing Strategies in Education Sector

Company Name :
Seven Group of Companies

Company Mentor Name :
Mrs. Indrani Roy

Designation of Company Mentor
Marketing Manager



Sagar Saad
ICFAI Business School, Ahmedabad



College Mentor Name :
Prof. Girish Chandran Pillai

Title of Summer Project :
Channel Classification of Kirana Outlet

Company Name :
Bigbasket

Company Mentor Name :
Raviraj Singh Rathod

Designation of Company Mentor
PBM Executive



Anupama Anil Pandey
IES MCRC



College Mentor Name :
Prof Ulhas Karkhanis

Title of Summer Project :
Analysis and Optimization of Product Portfolio of Arogya Parivar.

Company Name :
Novartis India Ltd

Company Mentor Name :
Dr Payal Laad

Designation of Company Mentor
Head- Social Marketing



Payal Satani
Shanti Business School, Ahmedabad



College Mentor Name :
Dr. Neha Singh

Title of Summer Project :
"A Study To Increase Awareness And Generate Leads For Alkaline Water Ionizer In The States Of Gujarat And Rajasthan."

Company Name :
Purofirst Enterprise, Ahmedabad

Company Mentor Name :
Mr. Sarthak Barot

Designation of Company Mentor
Founder

Top 100 - Sales & Marketing



Purvi Munot
MIT WPU School of Management PG

College Mentor Name :
Dr. Girish Mude

Title of Summer Project :
An Analysis on Consumer Perception and Satisfaction towards Restaurant Industry in India.

Company Name :
Chromatus Management Consulting

Company Mentor Name :
Mr. Vijay Natekar

Designation of Company Mentor
Operations Head



Tushar Dhingra
ICFAI Business School Pune

College Mentor Name :
Prof. Soumitra Samaddar

Title of Summer Project :
"Sales Generating Strategies for Outlook Magazines Using Corporate Promotional Activities & Online Internet Marketing"

Company Name :
The Outlook Group

Company Mentor Name :
Mr. Ashish Singh

Designation of Company Mentor
Associate Manager



Jayesh Prakash Hemlani
T A Pai Management Institute

College Mentor Name :
Surya Mahadevan

Title of Summer Project :
Establish and activation of strategic partnerships

Company Name :
Go Digit General Insurance Private Ltd.

Company Mentor Name :
Sanjeev Chaudhary

Designation of Company Mentor
Vice president



Ajinkya Yavalkar
Institute of Management,
Nirma University

College Mentor Name :
Dr. Jayesh Aagja

Title of Summer Project :
Market Sizing & Lead Generation for B2B E-Commerce Giant

Company Name :
infoAnalytica Consulting Pvt. Ltd.

Company Mentor Name :
Mittal Shah

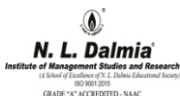
Designation of Company Mentor
Manager – Research and Consulting



Top 100 - Sales & Marketing



Vaishnavi Haridas Shetty
N.L. Dalmia Institute of Management
Studies and Research



College Mentor Name :
Prof. Dr. M.R Koshti

Title of Summer Project :
Building a Branding Strategy to help
an International Company enter the
Indian Market.

Company Name :
Nkd LIFE

Company Mentor Name :
Madhu Joshi

Designation of Company Mentor
Director, India



Gayanka Ganesh Sawardekar
IBS MUMBAI



College Mentor Name :
Ocean Gonsavles

Title of Summer Project :
Nielsen RMS Coverage Analysis

Company Name :
Nielsen India

Company Mentor Name :
Ashish Agrawal

Designation of Company Mentor
Senior Manager



Mohammed Osama
International School of Management
Excellence (ISME), Bengaluru



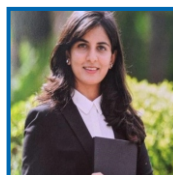
College Mentor Name :
Dr. S. Shyam Prasad

Title of Summer Project :
Developing and Designing of the
Official Website and SEO (Keyword)
Analysis.

Company Name :
GetMyUni (The College Monk)

Company Mentor Name :
Prasanth Prakash

Designation of Company Mentor
Content Developer



Arya Dhamorikar
Institute of Management,
Nirma University



College Mentor Name :
Khyati Desai

Title of Summer Project :
Strategic Marketing of Luxury
Concierge & Premium Retail

Company Name :
HuEx- Human Experience

Company Mentor Name :
Pranav Kumar

Designation of Company Mentor
CEO

Top 100 - Sales & Marketing



Soumyo Chakraverty
T A Pai Management Institute, Manipal



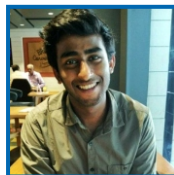
College Mentor Name :
Prof. Shirshendu Ganguli

Title of Summer Project :
Data Mining using online sources &
Lead Qualification

Company Name :
Tensult (Eighty-Two IT solutions Pvt Ltd)

Company Mentor Name :
Anirudh Baskaran

Designation of Company Mentor
Co-Founder & CEO



Yash Dinesh Sancheti
K J Somaiya Institute of Management,
Mumbai



College Mentor Name :
Prof. Ravindra Baliga

Title of Summer Project :
Alternate Sales Channel Strategy

Company Name :
Tata Sky Broadband

Company Mentor Name :
Govind Bhatt

Designation of Company Mentor
Senior Manager, Alternate Channels



Shashwat Shrivastava
Institute of Management,
Nirma University



College Mentor Name :
Prof. Nina Muncherji

Title of Summer Project :
Digital Marketing of Wishtree and
Launching Wishtree 2.0

Company Name :
Wishtree Technologies LLP

Company Mentor Name :
Amit Majithiya

Designation of Company Mentor
Business Development Manager



Prajakta Athalye
ICFAI Business School, Pune



College Mentor Name :
Prof Anupama Tadmarla

Title of Summer Project :
A Study on different Digital
Marketing Methods for Business
Development of the Company

Company Name :
Neurapses Technologies

Company Mentor Name :
Siddhartha Kumar

Designation of Company Mentor
Marketing Head

Top 100 - Sales & Marketing



Jay Shah
ICFAI Business School Pune



College Mentor Name :
Prof. Anupama Tadmarla

Title of Summer Project :
Implementing Marketing Strategies to generate leads for Mechatron Robotics

Company Name :
Mechatron Robotics

Company Mentor Name :
Siddhartha Kumar

Designation of Company Mentor
Founder



Monika Rajput
Shanti Business School



College Mentor Name :
Dr. Shreya Biswas

Title of Summer Project :
Study on digital acceptability among external stakeholders of Khimji Ramdas

Company Name :
Khimji Ramdas India Private Limited

Company Mentor Name :
Adarsh Vinay

Designation of Company Mentor
Sales Leader



Yashashvi Rastogi
Institute of Management,
Nirma University



College Mentor Name :
Dr. Abhay Raja

Title of Summer Project :
SUV Segment Customer Analysis and Profiling

Company Name :
Morris Garages Motor India Pvt Ltd

Company Mentor Name :
Vishal Singh

Designation of Company Mentor
Sales Manager



Sonal Kadam
IES's Management College
and Research Centre.



College Mentor Name :
Prof. Hirendra Soni

Title of Summer Project :
Market mapping of Lithium ion batteries and it's end of life recycling opportunities in India

Company Name :
Umicore India Pvt Ltd

Company Mentor Name :
Mr. Kedar Rele

Designation of Company Mentor
Director & General Manager

Top 100 - Sales & Marketing



Bhawna Bhatt
Shanti Business School

College Mentor Name :
Dr. Sandeep Makwana

Title of Summer Project :
Analysis of the Dealers Satisfaction
and New Dealers Mapping

Company Name :
WATERMAN INDUSTRIES PVT. LTD

Company Mentor Name :
Akash Patel

Designation of Company Mentor
Executive Director



Jagdish Dubey
Institute of Management,
Nirma University

College Mentor Name :
Prof. Nityesh Bhatt

Title of Summer Project :
New Product Development &
Influencer Marketing Campaign

Company Name :
GenieTalk Pvt Ltd

Company Mentor Name :
Utkarsh Gupta

Designation of Company Mentor
PR & Outreach head



Gaurav Gershom Christian
IBS Ahmedabad

College Mentor Name :
Prof. Pranav Gosalia

Title of Summer Project :
Brand Marketing & Activation

Company Name :
Khimji Ramdas India Pvt. Ltd

Company Mentor Name :
Ankita Thacker

Designation of Company Mentor
Trade Marketing Executive



Piyhoo Gupta
Sri Sri University, Cuttack

College Mentor Name :
Dr. Subash Nath Chandra

Title of Summer Project :
The Study of New Way of Brand
Content during Covid-19 in Creative
Houses with special emphasis on
Challenges and Effectiveness

Company Name :
Play Productions, Mumbai

Company Mentor Name :
Tania Gupta

Designation of Company Mentor
Co-Founder



Top 100 - Sales & Marketing



Bhakti Nangeriya
ICFAI Business School (IBS), Ahmedabad

College Mentor Name :
Prof. Pranav Gosalia

Title of Summer Project :
Brand Marketing & Activation –
Top Retail Marketing: Empowering
Large and Wholesale Channel

Company Name :
Khimji Ramdas India Pvt. Ltd.

Company Mentor Name :
Ankita Thacker

Designation of Company Mentor
Marketing Head



Taniya Agarwal
N.L. Dalmia Institute of Management
Studies and Research

College Mentor Name :
Prof. Dr. Joyeeta Chatterjee

Title of Summer Project :
Business Development And Customer
Acquisition for Methos Marketing &
Event Consultancy

Company Name :
Methos Marketing and
Event Consultancy

Company Mentor Name :
Mr. Shrenik Jain

Designation of Company Mentor
CEO



Utkarsh Rawat
ITM Business School, Kharghar

College Mentor Name :
Poonam Sinha

Title of Summer Project :
Building Marketing and Sales strategy,
Generating Sales For Branded Builders
In Real Estate (Mumbai)

Company Name :
Regnum Group

Company Mentor Name :
Yogesh Lala

Designation of Company Mentor
CEO



Sushant Mohan Bhagwat
MET Institute Of Management, Mumbai.

College Mentor Name :
Prof.(Dr.) Rajiv Gupte

Title of Summer Project :
Analysis of Startup funding, BA roles &
Product concept testing in Smart
Robotic Chefs

Company Name :
Generation Infinite Machines

Company Mentor Name :
Mr. Vignesh Arjunan

Designation of Company Mentor
Sr. Business Analyst



Top 100 - Sales & Marketing



Chinmay G. Sawant
Chetana's Institute of Management
& Research



College Mentor Name :
Dr. Indira Singh

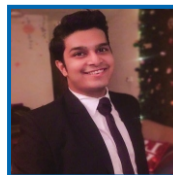
Title of Summer Project :
Insurance & Social Media Reinventing
the STP Approach: A Competitive
Analysis at HDFC Life



Company Name :
HDFC Life Insurance Company Ltd.

Company Mentor Name :
Mohd. Yusuf Khan

Designation of Company Mentor
Circle Head



Monish Dharampal Kotian
Chetana's R.K Institute of
Management and Research



College Mentor Name :
Dr. Balaji Sadavarte

Title of Summer Project :
"A Study on the Awareness & Attitude
of General Public Towards Healthcare
& Medical Crowdfunding in India"

Company Name :
Impactguru



Company Mentor Name :
Vinit Shah

Designation of Company Mentor
Senior Business Development &
Operations Manager



Shanmugapriyaa Murugesan
PSG Institute of Management



College Mentor Name :
Dr. N Ramkumar

Title of Summer Project :
Ideate & Implement Offline/Digital
Strategies to Drive Sales

Company Name :
Klarity.in

Company Mentor Name :
Tashmeet Sahani

Designation of Company Mentor
Program Manager



Navneet Singh
ICFAI Business School (IBS), Pune



College Mentor Name :
Prof. Anupama Tadmarla

Title of Summer Project :
Business Development Strategy for
SAAS based Platform

Company Name :
QLB Marketing Insights

Company Mentor Name :
Fabian Raje

Designation of Company Mentor
Business Development Executive



Top 100 - Sales & Marketing



Tanushi Gupta
ITM Business School, Kharghar



College Mentor Name :
Vasantha Lakshmi P.

Title of Summer Project :
Digital Marketing and
Market Research

Company Name :
TESA TAPES (I)

Company Mentor Name :
Venkatesh Inamdar

Designation of Company Mentor
Marketing Director (I)



Aman Nilesh Singh
ICFAI Business School (IBS), Mumbai



College Mentor Name :
Prof. Amruta Vadnerkar

Title of Summer Project :
Analysis of the role of outdoor
advertising and establishing strategies
for more admission in educational
institute.

Company Name :
K12 Techno Services Pvt LTD

Company Mentor Name :
Jignesh Pattani

Designation of Company Mentor
Business Development Manager (BDM)



Shardul R. Wahwal
Chetana's R. K. Institute of
Management & Research



College Mentor Name :
Geeta Shetti

Title of Summer Project :
A Study on Search Engine Marketing,
Trends & Implementation of Best
Practices for Website Ranking

Company Name :
9X Media

Company Mentor Name :
Brian D'Souza

Designation of Company Mentor
General Manager-Digital



Rahul Kumar
Goa Institute of Management



College Mentor Name :
Divya Singhal

Title of Summer Project :
Understanding changes in consumer
shopping behavior of B2C customers
post COVID on online mediums

Company Name :
METRO Cash & Carry India

Company Mentor Name :
Sahil Thakur

Designation of Company Mentor
General Manager - Marketing



Top 100 - Sales & Marketing



Meshwa Shah
Shanti Business School



College Mentor Name :
Mr. Prashant Pareek

Title of Summer Project :
Study On POPSHOT App
Development

Company Name :
Web Chat



Company Mentor Name :
Neha Rajput

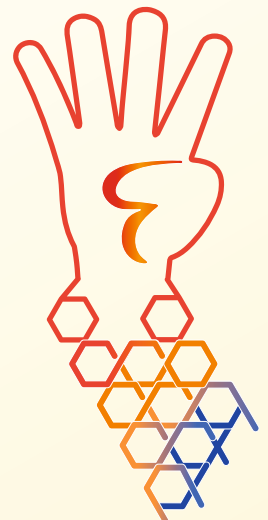
Designation of Company Mentor
Community Manager



This years winner... 2020...
National Institute of Industrial Engineering

Top 100

Category - Human Resource



Top 100 - Human Resource



Shreya Dharia

Durgadevi Saraf Institute of Management Studies (DSIMS), Mumbai



College Mentor Name :

Dr. Sharad Kumar

Title of Summer Project :

Training Effectiveness and its Impact on Productivity.

Company Name :

Teamglobal Logistics Pvt Ltd

Company Mentor Name :

Dr. Samta Jain

Designation of Company Mentor

General Manager – HR & Admin



Saptasindhu Panda

Sri Sri University



College Mentor Name :

Dr. Namita Rath

Title of Summer Project :

Study on data analytical skills availability with respect to industry requirement

Company Name :

Inference Labs

Company Mentor Name :

Sumit Arora

Designation of Company Mentor

Co-founder



Sreejith R Menon

Tata Institute of Social Sciences, Mumbai



College Mentor Name :

Dr Zubin Mulla

Title of Summer Project :

Benefits Charter (C&B) – Insurance, Total Rewards, Covid-19 Pandemic Leave & Employee Milestone Policy, Benefits chatbot.

Company Name :

Swiggy (Bundl Technologies Pvt Ltd)

Company Mentor Name :

Ankita Bhargava

Designation of Company Mentor

General Manager - Rewards



Dulam Sangeetha

Loyola Institute of Business Administration (LIBA)



College Mentor Name :

Dr. R. Deepa

Title of Summer Project :

Leadership Competency Modelling, Competency Based 360 Degree Assessment and Reporting

Company Name :

Fiat Chrysler Automobiles (FCA)

Company Mentor Name :

Deepa Abraham

Designation of Company Mentor

HR - Talent Management & Training



Top 100 - Human Resource



Husain S. Rokadia
K J Somaiya Institute of Management,
Mumbai



College Mentor Name :
Prof. (Dr.) Shiji Lyndon

Title of Summer Project :
Creating a Knowledge Repository

Company Name :
CEAT

Company Mentor Name :
Jairaj Thakkar

Designation of Company Mentor
Sr. Manager- L&OD



Rasika Mahesh More
ICFAI Business School Mumbai



College Mentor Name :
Tapas Das

Title of Summer Project :
Digitalization in HR

Company Name :
L&T Realty

Company Mentor Name :
Pramod Paranjape

Designation of Company Mentor
Deputy General Manager



Arushi Vijayvargia
ITM Business School, Navi Mumbai



College Mentor Name :
Prof. Preeti Narendra

Title of Summer Project :
A blended study of Change
Management and Talent Identification.

Company Name :
UltraTech Cement Ltd

Company Mentor Name :
Premjeet Furtado

Designation of Company Mentor
General Manager, Business HR



Wanshika Sharma
ITM Business School, Kharghar



College Mentor Name :
Dr. Tanvi Rana

Title of Summer Project :
Leveraging Change
Management & Digitalization
in Learning & Development

Company Name :
Kansai Nerolac Paints Ltd

Company Mentor Name :
Ayush Sethia

Designation of Company Mentor
Assistant Manager – HR (L&D Head)

Top 100 - Human Resource



Vishal Singh
School Of Management Sciences ,
Lucknow



College Mentor Name :
Ashok Sen Gupta

Title of Summer Project :
Recruitment of undergraduate
for HCL tech bee cohort

Company Name :
HCL Technologies

Company Mentor Name :
Sarthak Khare

Designation of Company Mentor
HR Associate



Simran Khanna
Durgadevi Saraf Institute of
Management Studies (DSIMS)



College Mentor Name :
Professor Anthony Colaco

Title of Summer Project :
The challenges faced and preparedness
of organizations while implementing E-
learning

Company Name :
E4 Development and Coaching Ltd.

Company Mentor Name :
Ms. Komal Jha

Designation of Company Mentor
Associate Consultant, Head Campus
Engagement

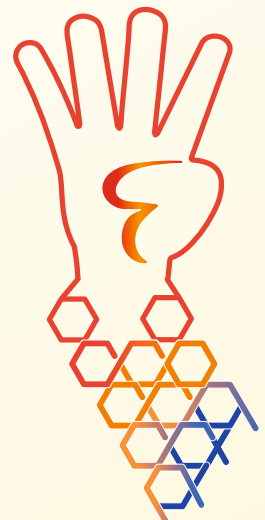


This years winner... 2020...
National Institute of Industrial Engineering

9 Industries ■ 11 Verticals ■ 100 Plus Organisations ■ 30 Years

Top 100

Category - IT / Operations, Supply Chain & Logistics



Top 100 - IT / Operations, Supply Chain & Logistics



Kunal Sadhukhan
NITIE, Mumbai



College Mentor Name :
Prof Kanchan Joshi

Title of Summer Project :
Developing Procurement Dashboard & Implementation of Vendor Managed Inventory

Company Name :
Kimberly-Clark Corporation



Company Mentor Name :
Ipsita Das

Designation of Company Mentor
Sr. Manager, Purchase



Dushyant Singh
NITIE, Mumbai



College Mentor Name :
S.C. Panandikar

Title of Summer Project :
Storage Space Optimization (Cloud Kitchens)

Company Name :
Swiggy, Bundl Technologies Pvt. Ltd.



Company Mentor Name :
Chetan Kotyalkar

Designation of Company Mentor
AVP, Business Operations



Suryanarayana Vijaykumar Vaddepalli
NITIE, Mumbai



College Mentor Name :
Prof. L. Ganapathy

Title of Summer Project :
Make Diageo's Procure to Pay (P2P) process simpler and more efficient

Company Name :
Diageo

DIAGEO

Company Mentor Name :
Anshu Vazirani

Designation of Company Mentor
Vice-President, Procurement



Abhijeet Sahu
T A Pai Management Institute,
Manipal



College Mentor Name :
Professor Srinivasa Reddy

Title of Summer Project :
System Architecture for the firm

Company Name :
Nukebox Studios



Company Mentor Name :
Karan Gaikwad

Designation of Company Mentor
Lead Product Manager

Top 100 - IT / Operations, Supply Chain & Logistics



Manisha

National Institute of Industrial Engineering, Mumbai

College Mentor Name :
Ashok Pundir

Title of Summer Project :
Procurement Analytics

Company Name :
Johnson and Johnson

Company Mentor Name :
Rishabh Jain

Designation of Company Mentor
Senior Sourcing Manager



Himanshu Zade

Indian Education Society's Management College & Research Centre (IES MCRC)

College Mentor Name :
Prof. Hirendra Soni

Title of Summer Project :
Order to Invoice Cycle Time Optimization to Increase the Throughput & Productivity of the Warehouse

Company Name :
Haldiram Foods International Pvt. Ltd.

Company Mentor Name :
Carmieo Vieira

Designation of Company Mentor
DGM - Logistics



Swetank Suman

NITIE, Mumbai

College Mentor Name :
Dr. Padmanav Acharya

Title of Summer Project :
Inventory Planning to WH Space Mapping of USA WHs (Roll-Forward)

Company Name :
Welspun USA Inc.

Company Mentor Name :
Madhusudan Mishra

Designation of Company Mentor
Director, Planning & Operations



Poorvika Singh

National Institute of Industrial Engineering (NITIE)

College Mentor Name :
Prof. Debabrata Das

Title of Summer Project :
Application, Testing and Benchmarking of ML Algorithms for Supply Chain Management

Company Name :
Consulting Connoisseurs

Company Mentor Name :
Nikhil S. Gurjar

Designation of Company Mentor
President



CONSULTING CONNOISSEURS

Top 100 - IT / Operations, Supply Chain & Logistics



Sourabh Banerjee
ITM Business School , Navi Mumbai



College Mentor Name :
Prof. Vasantha Lakshmi P

Title of Summer Project :
Operation Management of Logistics and Supply Chain

Company Name :
RSB Transmission (I) Ltd.

Company Mentor Name :
Gautam Majumdar

Designation of Company Mentor
Purchase Manager



Hrishikesh Popat Pawar
National Institute of Industrial Engineering (NITIE), Mumbai



College Mentor Name :
Prof. Sumi Jha, Associate Professor, NITIE

Title of Summer Project :
Substitution Effect Analysis at Brick & Mortar Business

Company Name :
RPSG- Spencer's Retail

Company Mentor Name :
Sourav Banerjee

Designation of Company Mentor
Sr. Manager, Supply Chain Planning, Spencer's Retail



Keyur Dhagia
K J Somaiya Institute of Management



College Mentor Name :
Dr. Purna Mahindroo

Title of Summer Project :
Develop robust price forecasting model for Natural Gas commodity

Company Name :
Piramal Glass Private Limited

Company Mentor Name :
Vigghnesh Navvle

Designation of Company Mentor
General Manager-SCM



Rohit Kumar Singh
NITIE , Mumbai



College Mentor Name :
Prof. Neha Srivastava

Title of Summer Project :
Vendor Management Model with Vendor Selection & Rating system

Company Name :
ShopKirana

Company Mentor Name :
Bhavik Parikh

Designation of Company Mentor
Procurement Head



Top 100 - IT / Operations, Supply Chain & Logistics



Swapnil Solanki
K J Somaiya Institute of Management



College Mentor Name :
Prof. Pramod Shetty

Title of Summer Project :
Strategy for developing vendor managed inventory for tail spend for MRO items

Company Name :
Tata Steel Ltd

Company Mentor Name :
Nikita Khetan

Designation of Company Mentor
Procurement Manager



Debajit Biswas
NITIE Mumbai



College Mentor Name :
Prof Ashok Pundir

Title of Summer Project :
Reduction of MDR Losses in Last Mile Operations

Company Name :
Amazon

Company Mentor Name :
Piyush Sharma

Designation of Company Mentor
CRM



N.K.Arjun
SRM Institute of Science & Technology,
Ramapuram



College Mentor Name :
K.Prakash, Assistant Professor

Title of Summer Project :
Navigating through turbulent times using lessons learnt from best practices

Company Name :
SMRC Automotive Products India Private Limited

Company Mentor Name :
D. Hariharan

Designation of Company Mentor
Deputy Manager



Rohit Jagdale
MGM Institute of Management
Studies and Research



College Mentor Name :
Dr. Saloni Desai

Title of Summer Project :
Understanding The Impact of COVID-19 On Supply Chain Management

Company Name :
Amazon - India

Company Mentor Name :
Rajat Gupta

Designation of Company Mentor
Logistics Specialist

Top 100 - IT / Operations, Supply Chain & Logistics



Vipesh Sisodiya
NITIE



College Mentor Name :
Dr Vipul Kumar Singh

Title of Summer Project :
Supply chain Control Tower

Company Name :
RPG Enterprises

Company Mentor Name :
Satish Deshpande

Designation of Company Mentor
Vice President



Sharon Carl
IES Management College and
Research Centre



College Mentor Name :
Dr. Mrunal Joshi

Title of Summer Project :
Analyzing the Business Model and
Impact of Diversification for Medical
Tourism Company – A way ahead
amidst Covid-19

Company Name :
MedTourEasy

Company Mentor Name :
Ankit Hasija

Designation of Company Mentor
Training Head



Priya Singh
NITIE, Mumbai



College Mentor Name :
Ravindra Gokhale

Title of Summer Project :
Paperless Transaction in Logistics

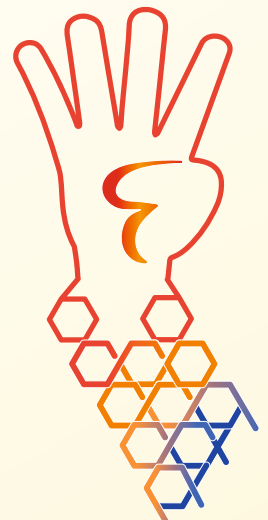
Company Name :
Pidilite Industries

Company Mentor Name :
Nandan Singh Bora

Designation of Company Mentor
Regional Logistics Manager

Top 100

Category - Finance



Top 100 - Finance



Khushali Shah
ICFAI Business School- Ahmedabad

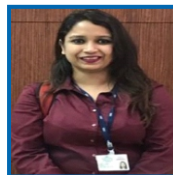
College Mentor Name :
Dr. Pankaj Madhani

Title of Summer Project :
Stress in thermal power sector & opportunities for Adani Power

Company Name :
Adani Power Ltd

Company Mentor Name :
Mr Vaibhav Chandak

Designation of Company Mentor
Finance Manager



Sudeshna Ghosh
ICFAI Business School Pune

College Mentor Name :
Dr. Saumya Misra

Title of Summer Project :
Study of accounts commercial and warehousing management with stock inventory control

Company Name :
AMUL GCMMF

Company Mentor Name :
Arvind Avade

Designation of Company Mentor
Manager



D. Neha Kumari
International School of Management Excellence, Bangalore

College Mentor Name :
Prof. Sakeerthi S

Title of Summer Project :
E Commerce Accounting

Company Name :
Hospacx India

Company Mentor Name :
Mr. Battula Papa Rao

Designation of Company Mentor
Founder



Deeksha Parashar
ICFAI Business School, Pune

College Mentor Name :
Dr. Neha Parashar

Title of Summer Project :
Underwriting, Documentation and Disbursal of Personal Loan at EarnWealth through different partner applications.

Company Name :
EarnWealth Solutions Pvt Ltd

Company Mentor Name :
Aniket Nadkarni

Designation of Company Mentor
AVP – Products and Distribution



Top 100 - Finance



Saloni Garg
MET Institute of Management



College Mentor Name :
Prof. Nirmala Joshi

Title of Summer Project :
Fundamental and Technical Analysis of Banking Sector

Company Name :
Future Generali

Company Mentor Name :
Aniket Chandanshive

Designation of Company Mentor
Finance Manager



Aayush Saraogi
T.A. Pai Management Institute



College Mentor Name :
Prof. Durga Prasad

Title of Summer Project :
Fundraising and Debt Financing

Company Name :
Arthimpact Digital Loan Pvt. Ltd.

Company Mentor Name :
Anuj Agarwal

Designation of Company Mentor
Manager, Accounts and Audit



Apurva Pandey
Durgadevi Saraf institute of management studies, Mumbai.



College Mentor Name :
Dr. Shailja Badra

Title of Summer Project :
Project Finance – Financial modelling and analysis of housing project with the help of case study.

Company Name :
Vardhan Consulting Engineers

Company Mentor Name :
Ashish S Kumar

Designation of Company Mentor
CEO & Lead Consultant



Khushboo Mehta
Chetana's Institute of Management & Research



College Mentor Name :
Dr. Nalini Krishnan

Title of Summer Project :
Fundamental Analysis & Benchmarking of U.S and Canadian Banks

Company Name :
Business Quant

Company Mentor Name :
Piyush Arora

Designation of Company Mentor
Founder & CEO

Top 100 - Finance



Prathamesh Thanekar
K J Somaiya Institute of Management

College Mentor Name :
SNV Sivakumar

Title of Summer Project :
Summer Intern – Transaction Banking

Company Name :
IndusInd Bank

Company Mentor Name :
Ashish Jha

Designation of Company Mentor
Deputy Vice President



Rishabh Gupta
Kirloskar Institute of Advanced
management Studies, Harihar

College Mentor Name :
Dr. Biplob Kumar Biswal

Title of Summer Project :
A dissertation study on the
performance evaluation of selected 20
equity, debt, hybrid mutual funds and
ETFs and analyzing the performance of
lump sum investment and systematic
investment plans with respect to
Hedge Wealth Management Services.

Company Name :
Hedge Equities Ltd, kochi

Company Mentor Name :
Noufal Lateef

Designation of Company Mentor
Financial Research Analyst



Renita Raphael
K J Somaiya Institute of Management,
Mumbai

College Mentor Name :
Prof. Rupali Paranjape

Title of Summer Project :
Trade Finance and Supply Chain Finance

Company Name :
IndusInd Bank Ltd.

Company Mentor Name :
Vaibhav Tambe

Designation of Company Mentor
VP & ZH (West & South) Transaction
Banking Group Payments, CMS & Escrows



Anushka Jain
KJ Somaiya Institute of Management

College Mentor Name :
Prof. Hitesh Punjabi

Title of Summer Project :
EM Corporate Credit Fundamental
Analysis

Company Name :
JP Morgan Chase & Co.

Company Mentor Name :
Rajat Bijur

Designation of Company Mentor
Manager(Fixed Income Space)



Top 100 - Finance



Sowmya Ramanathan
Institute for Technology & Management



College Mentor Name :
Prof. Sharadkumar Jha

Title of Summer Project :
Industry Internship Project with Deloitte USI

Company Name :
Deloitte USI

Company Mentor Name :
Hussain Jasdanwala

Designation of Company Mentor
Senior Tax Consultant



Urvashi Sharma
N.L. Dalmia Institute of Management Studies and Research



College Mentor Name :
Prof. Vijay Kanchan

Title of Summer Project :
Equity Analysis with reference to Financial Sector (NBFCs)

Company Name :
IIFL Securities Limited

Company Mentor Name :
Ketan Bhatia

Designation of Company Mentor
Regional Manager



Nitin Unnithan
Chetana's R.K. Institute of Management and Research



College Mentor Name :
Meghana Patil

Title of Summer Project :
A Study on Costing Structure and Revenue Analysis of a Pilot Project: Learning Management Software for Educational Institutes

Company Name :
Vikalp Education

Company Mentor Name :
Rishi Chourasia

Designation of Company Mentor
Founder & Director



Nandini Choudhury
K J Somaiya Institute of Management



College Mentor Name :
Dr. Kalpakam Gopalkrishnan

Title of Summer Project :
A Report on Investment Opportunity in Debt Market through Mutual Fund by BCML/ RCML Treasury with Special Focus on current Covid - 19, whether it's an Opportunity or Threat'

Company Name :
Essel Mining Industries Limited (An Aditya Birla Group Company)

Company Mentor Name :
Chinmaya Mohapatra

Designation of Company Mentor
Senior Manager – Banking & Treasury

Top 100 - Finance



Aashiya Rose Jose
SCMS Cochin School of Business



College Mentor Name :
Mr. Praveen Madhavan

Title of Summer Project :
A Study on Credit Appraisal of MSME undertaken at Federal Bank Ltd

Company Name :
Federal Bank Ltd

Company Mentor Name :
Rabi Kumar Shaw, C.A

Designation of Company Mentor
Associate Vice President



Darpan P. Khankhanwala
ICFAI Business School - Ahmedabad



College Mentor Name :
Dr. Pankaj M. Madhani

Title of Summer Project :
Debtors Management, Logistics and Distribution Cost Management

Company Name :
Bennett, Coleman and Co. Ltd.
(Times Group)

Company Mentor Name :
Vimal Parekh

Designation of Company Mentor
Deputy Chief Manager – RMD Finance



Samraddhi Mathur
MIT WPU School Of Management (PG)



College Mentor Name :
Prof. Shraddha Kokane

Title of Summer Project :
Analysis of the Performance of Mutual Funds for planning Medium Term Goal

Company Name :
Globe Xpand Solutions

Company Mentor Name :
Avinash Randive

Designation of Company Mentor
Founder Director



Alvina Verghis George
IES's Management College and Research Centre



College Mentor Name :
(Dr.) Mrunal Joshi

Title of Summer Project :
Balance of Payment-Model Refinement using Regression Analysis

Company Name :
Reliance Industries Ltd

Company Mentor Name :
Prakhar Gupta

Designation of Company Mentor
Senior Business Analyst

Top 100 - Finance



Shalini Dasgupta
K.J.Somaiya Institute Of Management



College Mentor Name :
Prof. Sonal Ved

Title of Summer Project :
Impact of Market Volatility on ABS and Repos due to current pandemic situation

Company Name :
Arcesium Pvt. Ltd

Company Mentor Name :
Bhupender Jaijn

Designation of Company Mentor
Manager



Lokesh Chhajed
MIT-WPU School Of Management (PG)



College Mentor Name :
Prof. Pallavi Rahul Gedamkar

Title of Summer Project :
An Analysis of Sentimental Impact of News and Its Ascertainment with the Help of Technical Analysis.

Company Name :
Sharp Investment And Financial Advisers, Pune

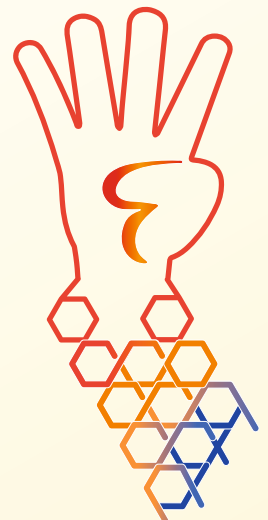
Company Mentor Name :
Prasad Bhawe

Designation of Company Mentor
Founder and CIO



This years winner... 2020...
National Institute of Industrial Engineering

E4 Team - Consultants / Advisors





E4 Team - Board of Directors



Bhushan Lawande

Founder & Managing Director
E4 Development & Coaching Ltd

Chief Architect & Program Coordinator Capability Building Strategist

Advisor to several corporates and leading management institutes.

Is an authority in the area of Sales Retail & Service Capability Building with over 30 years of corporate and business experience



Hemant Nerurkar

Mindcraft Software Pvt. Ltd. (Chairman)
E4 Development & Coaching Ltd. (Director)

Hemant Nerurkar is a veteran with over 30 years experience in the Information Technology Industry in India& US.

Hemant has worked with companies like AT&T Bell Labs, AT&T Capital Corporation (now a part of the CIT group) and A.C Nielsen

Hemant is a member of TIE and a member of the Insurance Committee of Bombay Chamber of Commerce and Industry (BCCI).

He was the Chairman of the Information Technology Committee of BCCI for two years ending June 2009.



Paresh Sheth

Distinct Securities Pvt. Ltd.
(Managing Director)

E4 Development & Coaching Ltd. (Director)

Paresh has over two decades of experience in the area of Capital Markets and Wealth Management. He has been associated with the Indian Capital Markets for the past 15 years as a STOCK Broker, Financier and Wealth Manager. While in the US, he has also worked on Wall Street.

Throughout his career, Paresh has spearheaded business initiatives and managed relationships with large clients worldwide.

Paresh brings with him a wealth of knowledge of the global capital and financial markets. He has been a member of the National STOCK EXCHANGE, India.



E4 Team - Consultants / Advisors



Prashant Mandke

Principal Advisor
Advisor Social impact initiatives and
Rural Marketing

Consulting in water & agriculture sectors,
advisory services for innovators &
social entrepreneurs.

Expertise in developing behavior
change communication, advocacy
planning & implementation, toolkit
development



Rajeev Deshpande

Principal Advisor
Co- founder BA Logistics
CFA for HUL

Consultant

Sales capability & Supply Chain &
Logistics

Visiting faculty

NMIMS and Symbiosis

Has earlier working stints with Asian
Paints, Vam Organics, Indal



Nikhil Ajinkya

Principal Advisor
Certified executive coach

Has worked in senior man com and
directorial positions in companies like
Pillsbury Gillette, GSK and Blow Plast

Visiting faculty Symbiosis Pune



Deepak Soman

Principal Advisor
Currently Director-Capability
building Purnartha

Ex Customer Service Head Vodafone
Ex customer service Head Airtel
Ex Customer engagement HSBC

Visiting faculty Symbiosis Pune &
NMIMS Mumbai



E4 Team - Consultants / Advisors



Bhargav Mistry

Senior Consultant at E4
Lead Campus Engagement

MBA Campus Talent Acquisition & Development Programs.

Has over 30 years of experience in the service industry in India and abroad



Sandeep Raut

MD Going Digital
Chief Digital Transformation Strategist

Top 10 Global Thought Leader and Influencer in Digital Transformation

He is an authority in the area of Digital Transformation and Strategy is an extremely well known personality

His current company Going Digital is a Knowledge Partner at E4.



V Srinivasan

Principal Advisor

Has over 35 years of experience in corporate sales & marketing

His earlier stints include companies like Bush ,Hindustan Magnetics, Siemens Telecom ,Tata Telecom and NEC

Currently he manages his own business of executive search & talent sourcing and has mentored several young minds.



Anuradha Paraskar

Chief Marketing Strategist

Has over 30 years of corporate experience and has been an ex president and marketing head of several companies like Piramal ,Lavassa, Godrej consumer products

Currently is an independent consultant and also an Advisor / Board Member IIM Raipur



E4 Team - Consultants / Advisors



Sangita Soman

Principal Consultant

Has over 35 years of corporate and academic experience. Is a specialist in business communication

Leading faculty to several business schools in India.



Sudipta Hazra

Senior Consultant

Lead Campus Engagement

MBA Campus Talent Acquisition & Development Programs

Has over 20 years of corporate experience in companies such as Airtel, BlackBerry, and Hughes Telecom



Komal Jha

Associate Consultant

Head Campus Engagement

MBA Campus Talent Acquisition & Development Programs

E4 Our Premium Programs



**NE-YOU
LIFE**

Your 2nd innings

- Women sabbaticals
- Early retirement
- Alternate career seekers



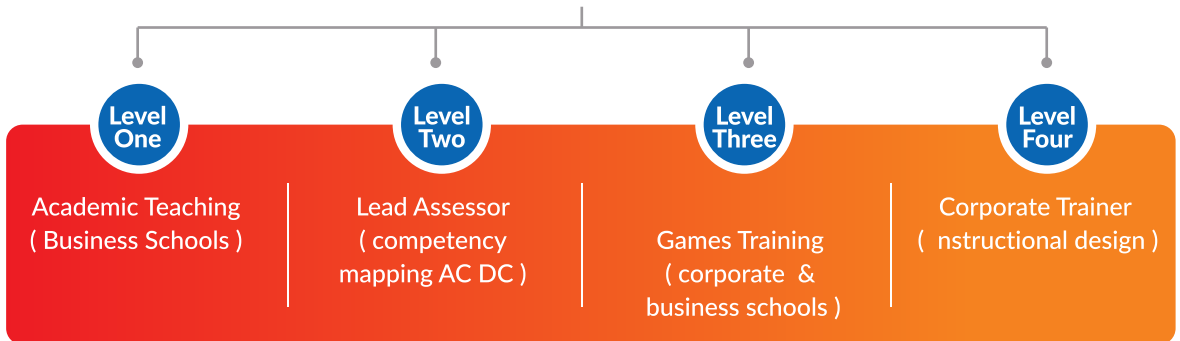
**TEAM
THINK**
INTER - COMPANY
OUTBOUND COMPETITION

E4 Our Premium Programs

A program that enables you to learn the skills of Facilitation and pursue a career as Master Coach - in Teaching , Training and Capability Building at corporates and / or academic institutions in India across 60 cities .

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MASTER COACH



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For details write to us at: careers@e4india.com

FACILITATION SKILLS

FACILITATION TOOLS & TECHNIQUES

FACILITATION BEHAVIOUR

E4 Our Premium Programs

HOW WE LEARN

ROLE CLARITY

GOAL SETTING

COACHING SKILLS

HOW TO CONDUCT A MEETING?

HOW TO CONDUCT AN INTERVIEW?

NEGOTIATION SKILLS

I CAN

TEAM BUILDING

FMCG : Hindustan Lever Ltd., Godrej Industries, Pillsbury, ITC, Gillette, Cadbury, Pepsi, Marico, Perfetti, Kellogg's, Britannia, L'oreal, Lakme, Heinz, Zydus, Mc Cain, Himalaya, Cargill, Cavin Care

Services : GE Transportation Services, Hotel Mandovi, Maruti Countrywide (GE), Standard Chartered Bank, ICICI Bank, ICICI Prudential, Aditya Birla, Axis Bank

Durables : Titan, Blow Plast, Supreme Industries, Philips, BPL Appliances Ltd., Maharaja Whiteline, Braun, Maxwell Apparel Industries Ltd., Arvind Brands, VIP Industries Ltd., Panasonic, Eureka Forbes Ltd., Bajaj Electricals, Tata Chemicals

IT/Telecom : Patni Computer Systems, Tata Indicom, Airtel, BPL Mobile Ltd., Hutch, Vodafone, Blackberry, Siemens, Tata Sky, Hathway, Netmagic, Suvidhaa, Mindcraft

Healthcare : Johnson & Johnson, Bayer, Bausch, & Lomb, Nicholas Piramal, Wockhardt, Wallance Pharmaceuticals, Wyeth Lederle, Aventis, Pfizer, Sanofi, Aventis, Roche Diagnostic, Raptakos Brett & Co., Philips Respironics

Industrial : Marpol Chemicals, Borkar Industries, Diversy Lever, Eureka Forbes Ltd., AGS, RPG, Videojet

Agro Products : Godrej Agrovet, Deepak Fertilizers, Sudarshan Chemicals, Biostadt, Bayer Agro Chemicals

Govt./Public Sector : National Academy of Central Excise Narcotics & Customs (Western Region), Indian Oil Corporation

Retail : Tata Indicom, Welspun Retail, Siyarams, Arvind Brands, Titan, Lakme, BPL Gallery, Baskin Robbins, Spinach, Crossword, Hypercity, Shoppers Stop, Amul, Planet M, Transitions, Godrej Nature's Basket, Dinshaws

Automotive : Ashok Leyland, Lucas TVS, Bajaj Auto, AMW, Mahindra & Mahindra, Endurance, PMP Auto Ltd.

Building Materials & Construction : Pidilite, Ambuja Cements, Lubrizol, ACC, Armstrong, Astral, Ashirwad, Saint Gobain, Grindwell Norton, Supreme Industries Ltd., Anchor

Others : Mid day, Lavasa



Knowledge Partnerships & Residential Training Facility

Rambhau Mhalgi Prabhodini Knowledge Excellence Centre, Uttan Mumbai



Fountainhead Leadership Training Centre, Alibaug



Technology Partner



Development & Coaching Ltd.
Think beyond. Rise above.

E4 Development & Coaching Ltd.

Registered and Corporate Office:

67/AB, Opposite Bank of Maharashtra,
Bhawani Shankar Road, Dadar (W),
Mumbai - 400028

Office Tel. No. 022 - 24321102 / 24321103

Email : bhushan@e4india.com

Website : www.e4india.com